

March 14, 2019

E-Rate Funding Year 2018 funding request number 1899044516.002

Per conversation with Mark Maydell on phone 03/14/19, this is my response to supplement the appeal filed by USAC on 12/14/18:

On our Form 470, we requested a FortiGate 200E router. Our winning bidder, CDW provided a quote with a model number for a different-function piece of equipment, the FortiMail 200E. This was deemed partially-ineligible in review and our funding request was decreased.

The FortiMail was supposed to be the FortiGate model. USAC approved the first line item product(s) at a reduced eligibility on the 471, but denied the FortiMail as ineligible. That's when we discovered CDW had listed the wrong, ineligible model in a clerical error. We purchased undiscounted at full price and received the correct, originally-intended equipment, the FortiGate 200E which we bought because it was needed for the WAN install. USAC advised me to file a service substitution (USAC ren named Norman White) which I did, and it was denied.

After consulting with our PA State E-Rate Coordinator, I was directed to file an appeal which should have been the course of action instead of a service substitution. After filing, I was contacted by USAC and they told be they'd forward the appeal to the FCC as it was to be filed through the FCC, not USAC.

The price quoted for the FortiMail was \$6,000.00, which was what I requested on the 471. The FortiGate pricing is \$7,435.85, which we expect only the requested \$6,000.00 to be discounted by E-Rate.

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